

HOTEL & RESTAURANT ASSOCIATION OF ODISHA

Regd. Off :

105, Janpath, Bhubaneswar – 751001, Orissa, India

Ph – 0674-2535777 / 8895883469,

Email : execsecy@hrao.org / cmd@swosti.com

Regd. No. – 1078-296 of 1985-86

Minutes of the 30th EC Meeting-cum-34th Annual General Meeting held on 22.08.2023 at “Tampara Resort”, Tampara at 4.00 pm.



Members present :

Dr. J.K. Mohanty, Swosti Group, Bhubaneswar
Sri Jonathan Raul, COOK's INN, Bhubaneswar
Sri Raj Kishore Patra, Hotel Holiday Resort, Puri
Sri A. Talukdar, Hospitality Consultant, Bhubaneswar
Sri Preet Kumar Das, The Chef Restaurant, Bhubaneswar
Sri Somnath Banerjee, Hotel New Sea Hawk, Puri
Sri Jayant Ku. Panda, VP (Fin.) EMPIRES, Bhubaneswar
Sri Sujit Kumar Mohapatra, Hotel Lingaraj, Bhubaneswar
Sri Jitesh Garabadau, Hotel Pushpak, Bhubaneswar
Sri Sabyasachi Das, Hotel Labanya Bhawan, Keonjhar
Sri Ashok Das, Hotel Cipron Inn, Udala (Mayurbhanj)
Sri Sarosh Bodhanwalla, Barjorjis Hotels, Balasore
Sri Nilendra Ku. Mohapatra, Hotel Destination, Jatni
Sri Nilamani Pany, Hotel Prasanti, Angul
Sri Dipak S. Rathor, Hotel Ashoka, Cuttack
Sri Sayed Rahim, Hotel Holiday Home, Gopalpur
Sri Milind Gupta, Food Junction, Bhubaneswar
Sri Sayed Jaffer, Hotel Holiday Home, Gopalpur
Dr. Srinibash Subudhi, Hotel Janpath, Bhubaneswar
Sri Rajendra Kumar Sahu, Lodge Raj Palace, Berhampur
Sri Jubula Ku. Jethi, Hotel Bishal, Cuttack
Sri Sakya Singh, Lal Qila Restaurant, Bhubaneswar
Sri Narottam Mohanty, i-Namra, Angul
Sri Siba Prasad Mohanty, Hotel Golden Palace, Kendrapara

Sri K. Ramchandra Rao Subudhi, Zone By The Park, Gopalpur
Sri Biswaranjan Brahma, Hotel Spectrum, Berhampur
Sri Biraja Prasad Patra, Zone By The Park, Gopalpur
Sri Biswamohan Patnaik, Hotel Best Inn, Bhubaneswar
Sri Kamana Padhi, Hotel Kama's Inn, Berhampur
Sri Ramakanta Senapati, Hotel Narendra View, Puri
Sri Rabi Narayan Sahoo, Hotel Golden Tree, Puri
Sri K. Prasant Kumar, Gautam Palace, Berhampur
Md. Washim Naiyar, Hotel The Sans, Keonjhar
Sri Jitendra Ku. Sahu, Mamata Guest House, Berhampur
Sri M.L. Anand, Vikash (Garuda), Barkul
Sri V. Srinivas, Vikash (Garuda), Barkul
Sri Prasant Ku. Jena, Anjali Palace, Bhubaneswar
Sri Sibaram Sahu, Hotel Nandan International, Berhampur
Sri Ashok Ku. Behera, Hotel Ashoka Plaza, Gopalpur
Sri Damburudhar Sahu, Hotel Asha Pride, Berhampur
Sri Rabindra Nath Sahoo, Hotel Vintage Villa, Bhubaneswar
Sri Bhabani Sankar Tripathy, Hotel Durga, Baripada

Dr. J.K. Mohanty, Lifetime Chairman presided over the meeting.

Advisor, Sri Dipak Rathor gave the welcome address and thanked Sri Umasankar Panigrahy, VC, HRAO (South Zone) for hosting all the members and the excellent arrangements made.

The minutes of the last AGM was confirmed by the members present in the AGM.

A standing ovation was accorded to Dr. J.K. Mohanty, Lifetime Chairman for getting the Dr. (Litt.) from the prestigious University, KIIT, Bhubaneswar.

Sri Umasankar Panigrahy then addressed the meeting and thanked HRAO for conducting the meeting in Tampara. He also thanked the Lifetime Chairman for all initiatives being taken by him for development of Tourism in Odisha. He informed that a Memorandum has been prepared for development of tourism in Ganjam District which will be presented to Hon'ble M.P. during next session. (a copy of the Memorandum is attached herewith for reference of all members)

Sri Sarosh Bodhanwalla, VC, HRAO (North Zone) addressed the meeting and informed that there is lot of tourism potential in North Odisha but it is not being developed properly and he requested HRAO to kindly take up the matter and

concerned Departments for development of Tourism. He also mentioned that Fire and Electricity related issues are being faced by most of the members.

Sri Raj Kishore Patra, VC, HRAO (Puri Zone) thanked HRAO and Uma Babu for hosting the meeting. He said similar meetings should be held in different parts of Odisha atleast four times in a year. He informed that Puri Hotels are doing very good business at present and requested members to invest in properties in Puri. He informed that Cyber Crime is a big threat and we have to make our own efforts to fight it. He also stated that trained manpower is a big issue and steps should be taken to create a manpower bank.

Sri Sankaracharya Pradhan, VC, HRAO (Angul Zone) he informed that a lot of hotels in Angul and tourism is not that much developed in that region, they are dependent on Corporates for business, which is leading to unhealthy competition. He also said that installation of pre-paid meters of Electricity as its own problems and installation of the same in commercial establishments should be stopped.

Sri Asish Palit, VC, HRAO (Western Zone) informed that Electricity & Fire are the main issues being faced by members in that area. This matter was also raised during the meeting held at Balangir and the Govt. should take necessary steps in this regard at the earliest.

Sri Jonathan Raul, VC, HRAO (Hq) thanked everyone for coming to attend the meeting and thanked Sri Umasankar Panigrahy for hosting the meeting.

Dr. Srinibash Subudhi, Working President addressed the meeting and requested members to provide necessary data for updation in the HRAO Website. He also informed that in the Tourism Policy the discussion which was held with the Govt. Officials there is not benefits for hotels below 3 Stars category. He also felicitated the Lifetime Chairman and all members present in the meeting.

Sri Milind Gupta, Secretary General informed the members about the various activities and the following decisions were confirmed in this meeting.

1. The Bye-Law which has been amended and a copy of which had been mailed to all members was unanimously approved by all members present in the AGM.
2. The formation of Core Committee & other committees was also ratified & unanimously passed in the AGM.

3. The increase of Membership Fees to Rs. 5,000/- annually was also ratified & unanimously passed in the AGM.
4. The Balance Sheet of the Association for the year 2022-23 was also unanimously approved in the AGM.

Millet Mission approached HRAO for promoting Millet products in the hotels and a joint training session for Chefs was conducted At IHM, Bhubaneswar and training on various recipes was imparted to them. Millet Mission through its PR Department will promote such Hotels & Restaurants who will be serving Millet based items in their properties.

18 letters have been written by our Lifetime Chairman to various Govt. Officials and we have received 10 letters from FHRAI and other bodies which have been circulated to all members.

A letter from Mr. Abhisekh Lath of Jharsuguda was received to discuss 3 issues in the AGM.

1. **FIRE Issue** : This issue was already discussed with Chief Secretary and other High Officials in the Lok Seva Bhawan and the Govt. is in the process of formulating a Amnesty Policy very soon.
2. **Central & State Water** : This matter has also been taken up with the Tourism Department and we are awaiting a feedback from them in this regard.
3. **Electricity Matter** : This issue was also discussed in the meeting held in Lok Seva Bhawan and the Govt. is working out ways to ensure that we are getting the benefits of Industry in Electricity Tariff. We are enclosing once again the minutes of the meeting held with the Chief Secretary.

The Secretary General requested members to attend such important meetings from various zones so as they are updated of the progress and the follow-up being done by HRAO.

Addressed by Dr. J.K. Mohanty, he informed the members that two important issues of the Association, which are the amended Bye-Law and the Balance Sheet was passed in this AGM. He informed the members that the Electricity issue was discussed by HRAO with Officials in the “**Lok Seva Bhawan**”. As OERC not recognized as an Industry, we are not able to get the benefits which other industries get. He said that we will continue our fight for getting the hotel industry recognized by OERC.

Discussion on Fire issue was also held with Chief Secretary, Addl. Chief Secretary (Tourism), Finance Secretary, Industry Secretary & Director Tourism wherein Chief Secretary informed that NGO has been given the task to study the Fire Policies in all other States and compile all their good points after which a draft of Fire Amnesty Scheme will be made if required shall be discussed with the Stakeholders.

Also discussions on the Tourism Policy and the suggestions given by HRAO in the recently held Odisha Tourism Conclave.

A review will be requested by Lifetime Chairman with the Chief Secretary on the progress of the discussions held last time.

He also informed that the meeting held with Sri Arun Bothra, IPS – DG Cyber Complex, in their Office and the issue of cyber frauds happening in the hotel industry was discussed extensively. The Govt. is still not fully prepared to tackle this menace and we have to be careful ourselves to prevent it. Trained manpower shortage is acute and there is a 30 to 40% attrition of manpower in this industry. Steps should be taken by hoteliers to reduce the same.

With the continuous follow-up of HRAO the Tourism Dept. is conducting various Roadshows across country and other countries to promote Tourism potential of Odisha. He also requested all members to upgrade their properties to attract more tourists. He also informed of the various committees formed to tackle various problems related to the Hospitality Industry. He also informed that the Core Committee is required for follow-up the works pending in various Departments at short notices and these meeting are held very frequently.

He informed that North Odisha has a tremendous tourism potential and this issue will be taken up with the concerned department and officials to provide facilities that are needed to attract more tourists footfall in those areas. Digha is the biggest example which has huge footfalls and Odisha being adjacent to it had hardly any footfalls.

He also informed that we have to work in hand with Govt. Officers for development of tourism in this State.

He thanked all the members for taking out their valuable time and travelling from far of distances to attend this meeting.

An Open House Session was held and Mr. Jayant Panda raised the issue of IPRS & PPL matter being faced by them and the Secretary General informed the latest circular received from FHRAI in this regard has been circulated to all members. We are once again attaching the circular for reference of all members.

Sri Sakya Singh requested Lifetime Chairman to hold a Odissi Cuisine Festival during the upcoming Festivals season.

Sri Sujit Kumar Mohapatra, Treasurer submitted the financial report of the Association, a copy of which is attached herewith for reference of all members.

Sri Prasant Ku. Jena, Jt. Treasurer informed the house the amount of Fixed Deposits, Cash in Hand and Income & Expenditure for the year 2022-23.

As the Govt. Officials had arrived and the Second Session with them was to be started. The Lifetime Chairman ended the current AGM with a vote of thanks to all.

Meeting with Sri Chandrasekhar Sahu, Hon'ble M.P (Berhampur), Sri Bikram Kumar Panda, Hon'ble MLA (Berhampur), Sri Subash Ch. Behera, Hon'ble MLA, Chhatrapur and other Govt. Officials of Ganjam District.

Sri Umasankar Panigrahy welcome and felicitated the Dignitaries and requested Hon'ble MP to felicitate to our Lifetime Chairman, Dr. J.K. Mohanty on his achievement of getting the Dr. (Litt.) from the prestigious University, KITT, Bhubaneswar. He then addressed the Dignitaries & members present and handed a copy of the Memorandum for the development of tourism in the Ganjam District to all the Dignitaries present. (copy enclosed) He requested the Hon'ble MLAs & Hon'ble MP to look into this points which will help tourism development in the area.

Hon'ble MLA, Chhatrapur addressed the gathering and thanked HRAO for giving an opportunity for interaction on development of tourism in the area. He assured that he will take all necessary steps required for development of tourism in the area.

Hon'ble MLA, Berhampur then addressed the gathering and informed of the various development works under taken by the Govt. for development of tourism in the area. He also said that more such interactive meetings of stakeholders and

political leaders of the area should be held to make them aware of the problems being faced in the development of the tourism. He assured a full support to HRAO to help in development of tourism in Ganjam District.

Tourist Officer of Ganjam informed the members that he has newly joined the district he is not aware of all the problems being faced for development of tourism. He assured that he will look into the same and try to help in resolving various issues raised by the industry.

Hon'ble MP thanked the members for inviting him and also assured that in whatever capacity he can help to resolve the issues for development of tourism in the area will be taken up by him at the higher level in the Govt.

Dr. J.K. Mohanty, Lifetime Chairman addressed the house and informed of the vast potential of tourism in the area and stressed the needs to complete the development of works being undertaken by the Govt. at the earliest.

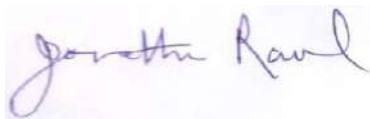
Sri Dipak Rathor, Advisor, HRAO gave the vote of thanks and thanked the Hon'ble MP, MLAs & other Govt. Dignitaries for taken out their valuable time to listen to our problems. He also thanked members who have travelled from far of distances to attend this meeting. He thanked Sri Mayur Panigrahy for taking so much effort to ensure the comfort of the members and the staff of Tampara Resort for their excellent services.

He also thanked Mrs. & Mr. Umasankar Pranigrahy for hosting this AGM.

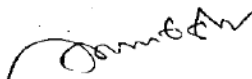
The programe ended and was followed by a fun filled entertainment and musical night along with Cocktail and lavish Buffet layout for Dinner.

The next day Mr. V. Srinivas, Managing Director of Garuda House Boat hosted a lavish lunch party in his house boat at Chilika Lake and all members thanked him for the same.

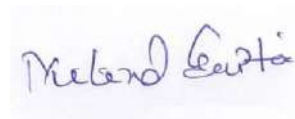
With best wishes,
Most sincerely yours,



Jonathan Raul
Vice Chairman (Hd.Qrs.)



Dr. Srinibash Subudhi
Working President



Milind Gupta
Secretary General

To:

Sri Chandra Sekhar sahu, Hon'ble MP, Berhampur

Subject: Request for Tourism Development Initiatives in Ganjam District

Dear Sri,

I hope this memorandum finds you in good health and high spirits. We, the members of the Ganjam District Hotel Association (GDHA), are writing to bring to your attention several key tourism development initiatives that we believe will greatly enhance the attractiveness of our beautiful district. We appreciate your continuous efforts in promoting tourism in Odisha and believe that these proposals will contribute significantly to the growth of tourism in Ganjam district.

1. Launch of OTDC Bus Services:

We propose the initiation of OTDC (Odisha Tourism Development Corporation) bus services to cover all the prominent tourist spots in the Ganjam district. We are confident that this initiative, if managed by GDHA, will prove to be successful and highly beneficial for both tourists and the local economy.

2. Tampara Lake Development:

We kindly request the expeditious completion of the full development of Tampara Lake. This picturesque location has immense potential for tourism and can serve as a serene getaway for visitors.

3. Development of Biju Patnaik Beach at Tampara Lake:

In conjunction with the Tampara Lake development, we propose the creation and enhancement of the Biju Patnaik Beach at Tampara Lake to further enrich the tourist experience.

4. Change in Beach Festival Dates:

We recommend shifting the dates of the Beach Festival from December 24–28 to January 11–15. This change aligns the festival with Makar Sankranti, making it more inclusive for both the Odia and Telugu communities.

5. Installation of Welcome Boards:

To provide a warm and inviting atmosphere for tourists, we request the installation of two large welcome boards, one at Tampara Lake and another at Gopalpur Beach.

6. Drop-off and Pick-up Facilities at Gopalpur Sea:

Due to the considerable distance between the parking area and the main beach at Gopalpur Sea, we suggest permitting drop-off and pick-up of vehicles in the main beachside area to enhance visitor accessibility.

7. Hanging Beach at Tampara Lake:

For an exciting and unique attraction, we propose the construction of a hanging beach at Tampara Lake, allowing visitors to traverse from one side to another, offering breathtaking views.

8. Staff Training Centre:

Given the increasing number of hotels in the region, we recommend the establishment of a staff training center in Ganjam district. This will ensure that hotels can employ well-trained and skilled staff, thus enhancing the overall guest experience.

9. Aquarium Installation at Gopalpur Beach:

To attract more tourists, we propose the installation of a large aquarium near the Gopalpur beach area. This will provide a fascinating educational experience and add to the area's charm.

10. Development of Boating and Beach Sports:

To diversify the offerings at Gopalpur Beach, we suggest collaborating with reputable vendors to develop boating and beach sports activities, making it a more dynamic destination.

11. Construction of a Direct Road to Swosti Chilika Resort:

We request the construction of a direct road to Swosti Chilika Resort to improve accessibility for tourists and promote this wonderful destination.

We believe that implementing these proposals will not only boost tourism but also elevate Ganjam district as a premier tourist destination in Odisha. We look forward to your kind consideration and support in realizing these initiatives.

Thank you for your attention to our recommendations, and we eagerly await your positive response.

Sincerely,

[Umashankar Panigrahi]

President

Ganjam District Hotel Association (GDHA)

Copy to: 1.Sri Bikram kumar panda, Hon'ble MLA, Berhampur &
Chairperson of Ganjam district planning committee.

2. Sri Subash ch. Behera ,Hon'ble MLA, Chatrapur ,Ganjam.

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EC Members,HRAO meeting with Hon’ble Chief Secretary, Govt. of Odisha on 30.05.2023 at 4.00 pm at 2nd Floor Conference Hall of “Lokseva Bhawan”



Members present ;

Mr. J.K. Mohanty, Lifetime Chairman

Mr. Dipak S. Rathore, Advisor
Mr. Raj Kishore Patra, Vice Chairman
Mr. Umasankar Panigrahy, Vice Chairman
Dr. Srinibash Subudhi, Working President
Mr. Tarini Prasad Mohanty, Vice Chairman
Mr. Milind Gupta, Secretary General
Mr. Sarosh Bodhanwalla, Vice Chairman
Mr. Sujit Kumar Mohapatra, Treasurer
Mr. K. Mohanan, EC Member
Mr. Priyanath Behera, EC Member
Mr. Sanjeeb K. Patnaik, EC Member
Md. Washim Naiyar, Jt. Secretary
Mr. Sakya Singh Yadav, Jt. Secretary
Mr. Biswajit Pattnaik, EC Member
Mr. Rabindra Nath Sahoo, EC Member
Mr. Sangram Kumar Das, Jt. Secretary
Mr. Debasis Das, EC Member
Mr. Debasish Patnaik, Member (Special Invitee)
Mr. Debasis Mishra, Tour Operator
Mr. Yugabrata Kar, Tour Operator

Lifetime Chairman, HRAO & Members welcomed the Senior Govt. Officials by presenting flower bouquet to them.

Lifetime Chairman asked Secretary General to read out the points of concerns related to the Tourism Policy.

In the new policy only 3 Star & above properties having 50 Keys are eligible for availing subsidy. HRAO recommended to same should be applicable for 2 Star & 3 Star & above hotels having more than 25 Keys. Shri Vishal Dev, IAS Principal Secretary Finance and Shri Hemant Sharma, IAS Principal Secretary Industries gave their views and Shri Hemant Sharma has said for smaller area we will study the feasibility of number of keys for eligibility in the Tourism Policy-2022. Shri Vishal Dev also said that in small tourist location 50 Keys properties may not be viable and hence the same can be looked into.

Regarding getting clearances from various Departments for Tourism projects Shri Hemant Sharma Ji informed that the version of single window clearance will include lot of statutory clearances also and the investors will not have to run around. Shri Surendra Kumar, IAS – ACS also informed that in case the project is not completed within the stipulated we can approach the Govt. with the reason of delay and on case to case basis extensions can be provided. The Chief Secretary also informed that a time limit should be fixed for providing the necessary statutory clearances by the various Departments.

As regarding the demand of HRAO for increasing of subsidy in environment friendly infrastructure that Sri Surendra Kumar advised that these can be added in the capital cost of the project and accordingly subsidy can be availed. Shri Hemant Sharma was of the opinion that it should be looked into by the Tourism Department. As regards to Migration Policy Shri Surendra Kumar informed that the topic is under active discussion and consideration and once we reach a conclusion they shall informed the Chief Secretary very shortly. The Chief Secretary was also of the view that it is a genuine issue & hope-full to resolve the same.

Shri Surendra Kumar also raised a very important issue to the Chief Secretary which was most hotels not getting the Fire Clearance and to introduce a One Time Settlement for Fire clearance as was done previously. Shri P.K. Jena, IAS Chief Secretary informed that good practices of various Fire policies of different states are being studies by an NGO and city like Bangalore has come out with a very Industry Friendly Policy which is being studies and very shortly the solution for the same will be communicated. He said he is aware of the problem that most hotels do not have land to make underground / water storage tanks and many other factors as required in the Fire Clearance norms.

The Chief Secretary also confirmed that the **State Tourism Promotion Council** constituted under the Chief Secretary in the new Tourism Policy-2022 should have representation from HRAO.

The Chief Secretary also informed that the Recommendations of Tourism Conclave made by HRAO will be looked into for active consideration.

The Chief Secretary released the recommendations of the 5th Odisha Tourism Conclave represented by HRAO along with Senior Govt. Officials present which contains the recommendations made by Tourism Experts, Hoteliers, Travel Agents, Tour Operators, Airlines, Environmentalists etc. The recommendations would be helpful to the State Government and the stakeholders in the greater interest of pushing Odisha Tourism to the next level.



The meeting ended with the vote of thanks to the Chair.

Thanking you,
Yours sincerely,

J.K. Mohanty, *MHCIMA*
Lifetime Chairman – Hotel & Restaurant Association of Odisha
Chairman – IATO Eastern Region
Co-Chairman, FICCI Travel, Tourism and Hospitality Committee &
Chairman, FICCI Domestic Tourism Committee
Convener (Tourism & Hospitality Think Tank) – World Trade Centre, Bhubaneswar

Hotel_Restaurant Association of Eastern India

From: sg@fhrai.com
Sent: 20 December 2021 12:00
To: asg@hraei.co.in
Cc: asg@fhrai.com; 'Shefali Shukla-FHRAI '; 'Supriya'
Subject: Copyright Agencies

Dear Mr. Atikram,

Please find the below information regarding the applicability of the Copyright Act for the hospitality industry, for your kind reference.

1. Under the Copyright Act 1957, every business entity or individual must receive permission from the copyright owners of the sound recording before any public performance takes place.
2. In order to comply with the law of the land, music should be played only after taking necessary licenses and paying license fees to the concerned legally registered society .
3. Presently, IPRS administers and claims royalty for copyright in original literary and musical works while PPL in sound recording. Thus, for the Hotels Industry, **royalty is payable to IPRS for live performances** and **to PPL for sound recording or recorded music / DJ.**
4. Music in rooms on TV's are not covered & DJ's are not covered under this.
5. Section 52 (1) (za) of the Indian copyright Act 1957 provides an exemption on payment of royalty / license fees for government events, all the religious functions including marriage procession and other social festivities associated with the marriage.
6. For any other event other than the ones cited above, it is mandatory to take license of the respective copyright agencies to play their music during the event.
7. Novex is claiming itself to be the assignee of a few owners such as Shemaroo, Yashraj, Zee Music etc. If anyone is playing the music **of any of these companies, then they are required to pay to Novex.**

With regards,

Jaison Chacko
Secretary General



The Federation of Hotel & Restaurant Associations of India

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Email: fhrai@fhrai.com, Website: www.fhrai.com

Treasurer's Report
30th EC Meeting on 22.08.2023 at Tampara Resort

INCOME ;

EXPENDITURE ;

From	Amount (Rs.)	From	Amount (Rs.)
01.04.2023 to 31.07.2023	5,54,000.00	01.04.2023 to 31.07.2023	4,21,276.00

PARTICULARS	AMOUNT (Rs.)
Fixed Deposit at Federal Bank with Interest	33,99,255.00
Cash Balance at Federal Bank	1,12,793.21
Fixed Deposit at State Bank of India with Interest	34,77,307.00
Cash Balance at State Bank of India	4,05,169.00
Petty Cash in Hand	1,000.00

Total No. of Members = 284
Paid Members = 89
Unpaid Members = 195

N.B. : 7 Nos. New Members joining this meeting today for approval.